## Presentation to Board of Trustees

Fullerton Joint Union High School District
Excellence in Education

## General Obligation Bonds Election of 2014, Series C (2018) <br> $\$ 48,000,000^{*}$

March 6, 2018

## Summary of Market Conditions

* Municipal Market Data (MMD): 'AAA' rated yield curve published daily by Thomsen Reuters. All tax-exempt municipal bonds price based on a spread to MMD.


产 Tax-exempt rates have only been lower $27 \%$ of the time along the entire yield curve
$\overline{\underline{\underline{\underline{E}}}}$ Interest rates are beginning to increase with the anticipation of increased inflation

Current "AAA" MMD and Percentage of Time Historical "AAA" MMD has been Lower than Current "AAA" MMD from January 2, 1998 through February 23, 2018


## Summary of Market Conditions

30-Year MMD Credit Spreads
August 1, 2008 through February 23, 2018


D Due to the large supply in December 2017, supply in January is much lower compared to previous years

ㄹ 2018 volume is expected to be $20-25 \%$ lower than average

Credit spreads have trended downward since beginning of 2017

Long-Term Bond Sales


## Historical Assessed Valuation

After 2 years of assessed valuation decline in 2010 and 2011, the District has had seven consecutive years of growth in Assessed Value

Historical Assessed Valuation

| Fiscal Year <br> Ending | L.A. County | Orange County | Total A.V. ${ }^{(1)(2)}$ )\% Change <br> in Total A.V. |  |
| :---: | :---: | :---: | :---: | :---: |
| 1997 | $\$ 1,102,770,815$ | $\$ 12,232,106,309$ | $\$ 13,334,877,124$ | $-1.20 \%$ |
| 1998 | $1,105,346,085$ | $12,295,383,885$ | $13,400,729,970$ | $0.49 \%$ |
| 1999 | $1,128,411,252$ | $12,574,329,276$ | $13,702,740,528$ | $2.25 \%$ |
| 2000 | $1,161,649,200$ | $13,415,926,643$ | $14,577,575,843$ | $6.38 \%$ |
| 2001 | $1,255,765,116$ | $13,410,854,631$ | $14,666,619,747$ | $0.61 \%$ |
| 2002 | $1,325,385,335$ | $14,284,741,064$ | $15,610,126,399$ | $6.43 \%$ |
| 2003 | $1,411,438,306$ | $15,126,327,885$ | $16,537,766,191$ | $5.94 \%$ |
| 2004 | $1,508,033,385$ | $16,386,688,343$ | $17,894,721,728$ | $8.21 \%$ |
| 2005 | $1,616,745,331$ | $17,943,641,894$ | $19,560,387,225$ | $9.31 \%$ |
| 2006 | $1,768,874,492$ | $19,559,358,789$ | $21,328,233,281$ | $9.04 \%$ |
| 2007 | $1,979,817,867$ | $21,545,545,089$ | $23,525,362,956$ | $10.30 \%$ |
| 2008 | $2,109,177,811$ | $23,235,159,131$ | $25,344,336,942$ | $7.73 \%$ |
| 2009 | $2,196,450,370$ | $23,997,507,290$ | $26,193,957,660$ | $3.35 \%$ |
| 2010 | $2,180,737,272$ | $23,639,899,682$ | $25,820,636,954$ | $-1.43 \%$ |
| 2011 | $2,110,979,072$ | $23,663,933,178$ | $25,774,912,250$ | $-0.18 \%$ |
| 2012 | $2,158,962,680$ | $23,763,473,477$ | $25,922,436,157$ | $0.57 \%$ |
| 2013 | $2,217,732,839$ | $24,101,068,803$ | $26,318,801,642$ | $1.53 \%$ |
| 2014 | $2,307,136,219$ | $24,769,048,188$ | $27,076,184,407$ | $2.88 \%$ |
| 2015 | $2,418,460,340$ | $26,340,861,589$ | $28,759,321,929$ | $6.22 \%$ |
| 2016 | $2,533,713,215$ | $27,815,616,006$ | $30,349,329,221$ | $5.53 \%$ |
| 2017 | $2,643,086,303$ | $29,069,805,213$ | $31,712,891,516$ | $4.49 \%$ |
| 2018 | $2,773,288,053$ | $30,645,356,809$ | $33,418,644,862$ | $5.38 \%$ |
|  |  |  | $22-Y e a r$ | Average: |
|  |  |  | $10-Y e a r$ | $4.27 \%$ |

## 2014 Measure I

* The District's voters approved Measure I, a $\$ 175$ million bond measure on the November 4, 2014 ballot
- First series of bonds sold competitive basis for 3.207\% True Interest Cost
- Second series of bonds sold competitive basis for 3.404\% True Interest Cost
* The District is preparing to issue its third series of General Obligation Bonds under Measure I in Spring 2018
$\square$ Series A: \$42,500,000 issued in October 2015
$\square$ Series B: $\$ 40,000,000$ issued in April 2017
$\square$ Series C*: \$48,000,000 to be issued in April 2018
$\square$ Series D*: \$41,000,000 to be issued in 2021-22

[^0]
## General Obligation Bonds, Election of 2014, Series C (2018) Overview*

| Sources |  |
| :--- | ---: |
| Bond Proceeds |  |
| Par Amount |  |
| Net Premium | $\$ 48,000,000.00$ |
| Total | $\$ 50,918,159.10$ |
| Uses |  |
| Project Fund Deposits | $\$ 47,368,000.00$ |
| Project Fund |  |
| Other Fund Deposits | $\$ 2,918,159.10$ |
| Debt Service Fund | $\$ 200,000.00$ |
| Delivery Date Expenses | $432,000.00$ |
| Cost of Issuance | $\$ 632,000.00$ |
| Underw riter's Discount | $\$ 50,918,159.10$ |


|  | Principal | Interest | Debt Service <br> Fund | Net Debt <br> Service |
| :--- | ---: | ---: | ---: | ---: |
| $8 / 1 / 2018$ | - | $\$ 528,938$ | \$528,938 <br> $8 / 1 / 2019$ | - |
| $1,983,519$ | $1,983,519$ | - |  |  |
| $8 / 1 / 2020$ | $\$ 920,000$ | $1,983,519$ | 405,702 | $\$ 2,497,817$ |
| $8 / 1 / 2021$ | 700,000 | $1,955,919$ |  | $2,655,919$ |
| $8 / 1 / 2022$ | 25,000 | $1,927,919$ |  | $1,952,919$ |
| $8 / 1 / 2023$ | 145,000 | $1,926,919$ |  | $2,071,919$ |
| $8 / 1 / 2024$ | 270,000 | $1,921,119$ |  | $2,191,119$ |
| $8 / 1 / 2025$ | 410,000 | $1,907,619$ |  | $2,317,619$ |
| $8 / 1 / 2026$ | 560,000 | $1,887,119$ |  | $2,447,119$ |
| $8 / 1 / 2027$ | 725,000 | $1,859,119$ |  | $2,584,119$ |
| $8 / 1 / 2028$ | 905,000 | $1,822,869$ |  | $2,727,869$ |
| $8 / 1 / 2029$ | $1,095,000$ | $1,777,619$ |  | $2,872,619$ |
| $8 / 1 / 2030$ | $1,310,000$ | $1,722,869$ |  | $3,032,869$ |
| $8 / 1 / 2031$ | $1,535,000$ | $1,657,369$ |  | $3,192,369$ |
| $8 / 1 / 2032$ | $1,760,000$ | $1,595,969$ |  | $3,355,969$ |
| $8 / 1 / 2033$ | $1,985,000$ | $1,543,169$ |  | $3,528,169$ |
| $8 / 1 / 2034$ | $2,225,000$ | $1,481,138$ |  | $3,706,138$ |
| $8 / 1 / 2035$ | $2,485,000$ | $1,411,606$ |  | $3,896,606$ |
| $8 / 1 / 2036$ | $2,760,000$ | $1,330,844$ |  | $4,090,844$ |
| $8 / 1 / 2037$ | $3,055,000$ | $1,241,144$ |  | $4,296,144$ |
| $8 / 1 / 2038$ | $3,360,000$ | $1,141,856$ | $4,501,856$ |  |
| $8 / 1 / 2039$ | $3,695,000$ | $1,028,456$ | $4,723,456$ |  |
| $8 / 1 / 2040$ | $4,045,000$ | 903,750 |  | $4,948,750$ |
| $8 / 1 / 2041$ | $5,460,000$ | 701,500 |  | $6,161,500$ |
| $8 / 1 / 2042$ | $8,570,000$ | 428,500 |  | $8,998,500$ |
| Total | $\$ 48,000,000$ | $\$ 37,670,364$ | $\$ 2,918,159$ | $\$ 82,752,204$ |
|  |  |  |  |  |

[^1]
## Current Measure I Projected Tax Rates

* The District currently has two series of GO Bonds outstanding under the November 4, 2014 Prop 39 Election, with a not-to-exceed authorization of \$175,000,000
- Series A (2015) was issued on October 28, 2015 in the principal amount of $\$ 42,500,000$ - $\$ 38,210,000$ in principal remains outstanding, callable on August 1, 2025 @ $100 \%$
- Series B (2017) was issued on April 26, 2017 in the principal amount of $\$ 40,000,00$ - \$40,000,000 in principal remains outstanding, callable on August 1, 2027 @ 100\%
- $\$ 44,500,000^{*}$ in authorization will be remaining after the issuance of the Series C Bonds

Election of 2014-Projected Tax Rates ${ }^{(1)}$


* Preliminary, subject to change.
${ }^{(1)}$ Assumes $4.00 \%$ growth for FY 18-19 and every year thereafter.


## March 2018 Updated Bond Issuance Schedule

* Issuing bonds sooner than anticipated reduces flexibility, however continued Assessed Value growth above $4.00 \%$ can help the District reach the $\$ 175$ million total authorization (5-year average rate of $4.90 \%$ )
* The District could also issue a Bond Anticipation Note in the future to reach the full \$175 million in authorization, which would be repaid by a final general obligation bond in 1-5 years

Election of 2014 - Projected Tax Rates ${ }^{(1)(2)}$

${ }^{(1)}$ Assumes $4.00 \%$ growth for FY 18-19 and every year thereafter.
${ }^{(2)}$ Series 2018 assumes market conditions as of February 2018. Subsequent series assume MMD 15 -year average ' $A$ ' scale and $5.00 \%$ coupons.

## March 2017 Updated Bond Issuance Schedule

 * The School District could issue $\$ 40$ million in 2017 and issue the remaining Measure I authorization by 2023Election of 2014 - Projected Tax Rates ${ }^{(1)(2)}$


[^2]
## SB 450 Requirements*

[ SB 450 is a recent law effective January 1, 2018 signed into law on October 9, 2017
Requires that certain information be provided to the public prior to authorization of bonds with a term of greater than 13 month

The following good faith estimates should be disclosed to the Board:

- True Interest Cost: 3.784\%
- Sum of all fees and charges paid to third parties/consultants: $\mathbf{\$ 2 0 0 , 0 0 0}$ for Cost of Issuance, $\$ 432,000$ for Underwriter's Discount (Total: \$632,000)
- Amount of proceeds received by the public body from bond sale: $\$ 47,368,000$ towards the School District's building fund
- Total repayment amount: $\mathbf{\$ 8 5 , 7 6 0 , 3 6 3 . 5 3}$


## Questions and Answers




[^0]:    * Preliminary, subject to change.

[^1]:    * Preliminary and subject to change.

    Note: Assumes market conditions as of February 2018.

[^2]:    ${ }^{(1)}$ Assumes $4.00 \%$ growth for FY 17-18 and every year thereafter.
    ${ }^{(2)}$ Series 2017B assumes market conditions as of February 2017. Subsequent series assume MMD 10-year average 'AA' scale.

